



THE SHELBY COUNTY
C H A M B E R

What are other Investors Saying?



"I decided to invest in The Shelby County Chamber because of the networking and business services for small businesses. One of those opportunities – the Women's Business Council – has been a fantastic resource for me as a new business owner. I've loved getting to meet other women in business and build friendships and connections! The meetings and business networking with other businesswomen have been vital in getting my company and services out to other businesses in our County. The Chamber is a great investment for any business!"

Elizabeth Grandy, Owner
Elizabeth Grandy Photography
205-409-1590

"As a wellness-focused small business owner, joining The Shelby County Chamber has been one of the best decisions I've made. I wanted to meet other local professionals, but I've gained far more than networking—I've found a supportive community that truly helps members to succeed. Between the normal monthly Chamber luncheons, after-hours events, and the morning Coffee-Nets, and the special learning events, along with the various focused work groups, the Chamber has helped me build meaningful relationships, collaborate with other members and give back to the community. The staff is proactive about connecting people and promoting our businesses, and their commitment to serving Shelby County shows up in everything they do. For any business owner who wants to grow, give back, and feel genuinely connected, The Shelby County Chamber is an ideal partner."

Elise Hearn, Shaklee Independent Distributor
205-821-2270



"We are in the business of spreading Good News and being an investor in the Shelby Chamber helps us do that by connecting us with businesses as well as readers we can serve. The Chamber staff acts as an extension to my team—always upbeat, quick to respond, and determined to help in any way they can to see my business succeed."

Laurie Stroud, Owner
Birmingham Christian Family Magazine
205-408-7150

"At Inverness Eye Care we are committed to providing the highest quality of care for our patients, and our investment in The Shelby County Chamber helps us do just that by connecting us with our community. As a member of the Shelby Chamber's Health Services Work Group, we have been able to speak on Eye Health in the Workplace during the 8th annual Healthcare Professional of the year and connect with business owners concerned about the health and wellness of their employees. The Shelby County Chamber is a staple in our community, and they strive to do what's best for the businesses and residents in our county!"

Dr. Timothy J. Ansley, O.D.
Inverness Eye Care
205-991-0020



(Over)



"Shelby County is a great place to live and do business, and The Shelby County Chamber is one of the big reasons why this is true! Our business has experienced consistent growth as we have taken advantage of the numerous business networking opportunities that are available. We also really appreciate the collaborative partnership between the Chamber, the County and all of our municipalities spelled out in "ShelbyOne – Next Level Up!" – their five-year strategic plan. When you also recognize the Chamber's efforts in business development and support, career readiness and all the ways in which it supports our County, I think you'll better understand why I believe the future here is so bright! If your organization isn't a Shelby County Chamber investor yet, we'd strongly recommend it!"

Ken Sawyer
Sawyer Solutions, LLC.
(844) 448-7767

"Whenever I can attend a Shelby County Chamber function I'm able to make several new business contacts. In fact, at my very first luncheon which I attended, I made a contact for some new business that paid for my annual investment right away. Now, not all of the individuals I meet end up being customers, but they have friends and business associates so the networking goes beyond just the people we meet at a Chamber events."

John Turner, Owner
Turner Promotions
205-983-2167



"I'm a relatively new business owner. When I first "opened" Vinehouse Nursery, I thought I was ready. I quickly realized there was a lot that I didn't know. The Shelby County Chamber has been a truly worthwhile investment for us, and the Chamber has continued to offer valuable advice, marketing and a wealth of information which has truly been instrumental in our success. I would strongly recommend any small business taking advantage of all the resources which our Chamber has to offer."

Khiari McAlpin Knox
Owner, Vinehouse Nursery
205- 564-8564

"I started my journey as a young businesswoman new to Shelby County in 2020. In a time when doors were closed and networking seemed impossible, joining the chamber gave me a list of people (my fellow investors) who were open to conversation and full of encouragement. I have enjoyed utilizing the resources The Shelby County Chamber offers to build my business, with my favorite being the community of women I now have that are supportive of both myself and my business."

Laci Gaul, Financial Advisor
Edward Jones Investments
205-388-7399



"Joining The Shelby County Chamber just may be the best decision we've made since we started. Everything this Chamber offers – business networking opportunities, one-on-one business consulting, workshops and the increased visibility we receive as investors – has benefited our company. We realize that making this annual investment is something we need to do to keep our business moving forward."

Cindy Edmunds, Agent
ARC Realty
205-969-8910

(Over)

"Business networking at The Shelby County Chamber works! At my very first event – before I even decided to invest in the Chamber – I met someone who was looking for locksmith services. Then, at my second event I made even more potential business contacts, I would not have made elsewhere. We know we won't get a contract every time where at a Shelby County Chamber event, but feel positive that the business contacts we do make will more than pay for our annual investment. If you're a small business in Shelby County, and you're looking to grow your business, investing in this Chamber may be one of the best decisions you make."

Michelle Harrell
Co-Owner, LockCorp, Inc.
205-565-7339



"I am amazed at how fruitful becoming an investor with The Shelby County Chamber has been for our business! We have built great relationships with other companies and have been presented with tremendous growth opportunities. We love and are so grateful for The Shelby County Chamber. Becoming an investor with them is one of the best business decisions we have made!"



Jennifer Gilbert
Galactic Inc.
205- 941-7091
www.galactic-inc.com

"The Shelby County Chamber is more than just getting business contacts. It is about interpersonal relationships that help to build your business. It is a great way for business networking with people whom all share a common goal: To grow their business. One example is the my new website designed by fellow investor Brownstone Marketing Solutions – an example of investors working together! The chamber is a great support system for any business in this community. There are fellow investors to help you or teach you something new all the time. The Shelby County Chamber is a must for any business!"

Scott Myers
Business Broker & Commercial Real Estate Agent – eXp
Commercial



"I decided to invest in The Shelby County Chamber because getting my company's name known throughout the County was something I knew I wanted to do. The opportunity for county-wide exposure for Elevation Insurance is something that will assist in the growth of my business. The Chamber is a positive and worthwhile investment for any business looking for county-wide exposure and visibility!"

Todd Stein
Principal Owner / Agent
Elevation Insurance, LLC
(205) 974-1323

(Over)

"My involvement with The Shelby County Chamber has been one of the most rewarding investments I've made in both my career and my personal growth. Whether it has been the strong network of business leaders with whom I have connected, or this Chamber's commitment to helping our future workforce see the possibilities ahead by sharing the tools and encouragement they need to succeed, my involvement has been tremendously beneficial and fulfilling. The Chamber's dedication to business growth, community development and career readiness makes it a vital partner in our success. I'm proud to be part of an organization that not only strengthens businesses but also enriches the quality of life for everyone in Shelby County."

Nikita "Niki" Mathews
AmFirst
www.amfirst.org
205-320-4041



"When I started my small business, I was new to the area, and didn't really know anyone here in the Shelby County business community. So, I contacted The Shelby County Chamber find out how I could meet and get to know other business people. Well, meeting new business people through our Chamber has been more than I could have ever imagined."

"There are a variety of events which our Chamber holds that will work for any type of business. Participating in these has helped me gain such positive exposure – and business contacts – that my annual investment is more than covered. As long as I own a business, I will be an investor with The Shelby County Chamber!"

Jennifer Joffrion, Owner
Joffrion Art + Design
www.joffriondesign.com
641-660-9910

"I have been involved with The Shelby County Chamber for a number of years including serving on the Small Business Work Group. The one-on-one mentorship meetings with Michael Smith, the Chamber's Entrepreneur-in-Residence, the 'Go & Grow' Workshops and other small business workshops have been tremendously helpful to me as I look for ways to focus my efforts on growing my business. Investing in The Shelby County Chamber has been extremely valuable to my company, and well worth my time and investment."

Lynn Ray, President
Business Telephones, Inc.
www.bizconnect.com
205-988-8297



Connecting your new small business to the greater community in today's business environment relies heavily on technology as much as personal relationships. The Shelby County Chamber of Commerce is the best source of both.



Partnering with the Shelby County Chamber of Commerce allows our Accounting & Bookkeeping business to solution online marketing, education, and networking. The Chamber's active events calendar offers opportunities that fit every schedule. At luncheons, after hours events, and other gatherings we've met prospective clients and members who now provide us much needed services. We also have opportunities to sponsor or join special interest groups, like the Women's Business Council. The Chamber's staff helps circulate our services during events, across social media, and in Chamber publications. The Chamber is a great place for businesses to gather and grow.

Michael Stock
PB&A Services, LLC
205-567-9947